

**James Pinson**  
**Director of STS Sales**

Streamline Technical Services 2004 - present

Home City: Cedar Park, TX



**Education:**

<b>Southwest Texas State University, Texas</b>	Bachelors Degree in Marketing
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**Professional Experience:**

<b>DSI Technologies, Austin, Texas 2002-2004</b>	Sales
<b>Momenta Software, Austin, TX 2000-2002</b>	Sales
<b>TekRam, Austin - Dallas, Texas 1992-2000</b>	Sales, Operations, Technical Support Manager

*"James' industry knowledge including relationships, market sources, product values, compatibility, basically makes him a walking encyclopedia when it comes to gray market products."  
- Lynn Bennett*

**James has been in the computer hardware industry for over 20 years with experience in sales, operations, and purchasing. Has extensive contacts to both source and sell after market hardware. Major accomplishment at STS: grew sales of aftermarket products from \$0 prior to 2004 to over \$4 million in 2007.**

**James understands business rules well, and knows how to communicate with potential and existing customers to keep them loyal and satisfied. His understanding of operations shows through in his ability to schedule workflow and work with others to meet demands.**