

Gary Mendelsohn
Director of *Business Development*

Streamline Technical Services 2004 - *present*

Home City: *Georgetown, TX*



Education:

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| DELL, Austin, Texas 2007 | Ariba Administrator at STS |
| DELL, Austin, Texas 2005 | Dell Worldchain Manager & Administrator at STS |
| Lockheed, Burbank, California 1978 | Karras Effective Negotiating |

Professional Experience:

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| TSLI , Simi Valley, California 1996-2004 | Manager Customer Service and Inside Sales |
| Wangtek/Tecmar, Simi Valley, California 1985-1996 | Manager Customer Service and Inside Sales |
| Lockheed Aircraft, Burbank, California 1970-1985 | Int'l Contracts Administrator (Japan P3C) |

"Gary can understand design and deliver on most any logistics process, he excels at building customer relationships, has worked with and remains friends with many influential people at companies such as HP, IBM, Dell, etc."

- Lynn Bennett

Gary has been in tape drive technology over 23 years, with many contacts throughout the industry. Major accomplishments are gaining the confidence of accounts to get the job completed on time. Experienced in account management, scheduling, accounting and customer satisfaction. Major contributor to STS gaining the Dell sales and qualification business with Dell's gray market vendors and increasing revenue from \$0 in 2004 to over 2.0M in the first 7 months of 2008.

Gary is also an accomplished personnel and project management professional who has a large influence on those he works with. He is a strong communicator with the natural ability to win friends and influence people. Gary jumps in with his sleeves rolled up whenever he can, to ensure every team member understands the goals, and that the customer is not only satisfied, but is also delighted and will repeat business.